Business Readiness Guidebook for Oregon Recreational Marijuana Operations
Overview

This document is intended for establishing OLCC licensed recreational marijuana businesses. Businesses that follow the guidance in this book will be better prepared to establish legal operations in Oregon and comply with state and local laws. This guidebook provides information outside of the OLCC rules and regulations for licensed facilities. Please visit www.marijuana.oregon.gov for a copy of those rules.

Please note: The Oregon Medical Marijuana Program (OMMP) and the Medical Marijuana Dispensary Program are both administered by the Oregon Health Authority’s Public Health Division. This also includes limited recreational sales that began in dispensaries on October 1, 2015 and ends December 31, 2016.

Reach out to the OHA directly with your questions:
OMMP (questions related to patients, growers or caregivers): 971-673-1234
Dispensary Program (questions regarding dispensaries or early sales): 855-244-9580

Who We Are

The content* of this guidebook was provided by the following Oregon agencies:

Office of the Governor
Oregon Health Authority
Oregon Department of Agriculture
Bureau of Labor and Industries
Business Oregon
Department of Environmental Quality

Department of Consumer and Business Services
Oregon State Parks
Department of State Lands
Department of Land Conservation and Development
Oregon Secretary of State
Oregon Liquor Control Commission

Oregon Department of Energy
Oregon Water Resources Department
Oregon Employment Department
Energy Trust of Oregon
Oregon Department of Revenue

* As the recreational marijuana program evolves the content and contributors will be updated. It is the responsibility of potential licensees to stay abreast and comply with all laws related to their business.

Special thanks to the IRAC Recreational Marijuana Regulations workgroup who created a similar document applicable to Washington state entities.

Their document can be found at https://apps.lhwmp.org/IRAC/Publications.aspx.
Agency Contact Information

Navigating through the regulatory framework can be complicated. Although government agencies are unable to give legal advice on business decisions, you may contact agencies directly to receive further clarification on a specific section or topic:

Oregon Health Authority: http://www.oregon.gov/OHA/Pages/index.aspx
Oregon Department of Agriculture: http://www.oregon.gov/oda/Pages/default.aspx
Bureau of Labor and Industries: http://www.oregon.gov/BOLI/Pages/index.aspx
Business Oregon: http://www.oregon4biz.com/
Department of Consumer and Business Services: http://www.oregon.gov/dcbs/pages/index.aspx
Oregon State Parks: http://www.oregon.gov/OPRD/
Oregon Secretary of State: http://sos.oregon.gov/Pages/index.aspx
Oregon Department of Energy: http://www.oregon.gov/ENERGY/Pages/index.aspx
Energy Trust of Oregon: http://energytrust.org/

Visit the Below Websites to find Local Government Contacts:

Cities: http://www.oregon4biz.com/Resources/Cities/
Chambers of Commerce: http://www.oregon4biz.com/Resources/Chambers/
Counties: http://www.oregon4biz.com/Resources/Counties/
Ports: http://www.oregon4biz.com/Resources/Ports/
Tribes: http://www.oregon4biz.com/Resources/Tribes/
Community Development Organizations: http://www.oregon4biz.com/Resources/Community-Development/

Additional Resources:

League of Oregon Cities: http://www.orcities.org/
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Eligibility Reminder

Is your city or county located on the OLCC Opt-Out list?

If so, you may not be eligible for a license.

House Bill 3400 grants cities and counties the opportunity to prohibit recreational marijuana producers, processors, wholesalers, and/or retailers in their jurisdiction. This is dependent on how the county voted on Measure 91*:

<table>
<thead>
<tr>
<th>County voted 55% or more against Measure 91</th>
</tr>
</thead>
<tbody>
<tr>
<td>A governing body may adopt an ordinance indicating that all or any combination of the above recreational marijuana facilities are prohibited in the city or in the unincorporated areas of the county. <strong>Ordinance must be adopted by December 27, 2015.</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Less than 55% of County voted against Measure 91</th>
</tr>
</thead>
<tbody>
<tr>
<td>Same as above, however the measure of the ordinance must be referred to a vote on the next general election. Facilities are temporarily banned until the election results are received. <strong>No deadline for when ordinance must be adopted.</strong></td>
</tr>
</tbody>
</table>


Potential licensees should ensure they are compliant with all other local regulations, including but not limited to obtaining proper permits associated with operating their business. It is advised to begin working with your local governing bodies prior to submitting your OLCC application.

SECTION 1

Know Your Business License Types

OLCC Licenses

Producer:
Ability to plant, cultivate, grow, harvest, and dry marijuana.

Processor:
Ability to process, compound, or convert marijuana into cannabinoid products, concentrates, and/or extracts.

Wholesale:
Can purchase quantities of marijuana from other licensed facilities and sell the products to licensed retailers, processors, producers, other wholesalers, or research certificate holders.

Laboratory:
Accredited by ORELAP and responsible for testing marijuana items for pesticides, solvents or residual solvents, tetrahydrocannabinol and cannabidiol concentration, and for microbiological or other contaminants.

Retail:
Can sell or deliver marijuana items directly to consumers.

Research Certificate:
Ability to research marijuana for the purpose of benefiting the state’s cannabis industry, medical research, or public health and safety.

Application Submittal Overview

Applications will be available online beginning Jan. 4, 2016 at www.marijuana.oregon.gov and may take several months to process. Be prepared to present the following items:

- Business details: company name, physical and mailing address, Secretary of State Number
- Funding sources: interested parties and legal entities
- Land Use Compatibility Statement (LUCS)
- Proof of residency
- Business Operating plan
- Floor plan of proposed facility
- Individual History Form
- Proof of lawful possession of premises
- Other documentation depending on license type. See OLCC rules available at www.marijuana.oregon.gov for more info.

Applicants must pay a $250 non-refundable application fee at the time of application or renewal; however, the license fee is not due until approval.

There is no residency requirement for the laboratory license or research certificate.
Section 2
Beginning Your Business

Developing a Business Plan

Oregon is a place where entrepreneurs are building diverse industries. Business Oregon networks with many organizations to help entrepreneurs find resources and access services helpful to starting a business in Oregon.

Step 1 - Research and Planning:

Your first step in starting a business in Oregon begins with researching and preparing a business plan. Contact Oregon’s professional associations and guilds if you need assistance.

Professional service organizations can help navigate the registration process, create a business plan, and assist with other tasks related to start-ups.

Step 2 – Setup:


Step 3 - Find Financing:

At this time, Business Oregon is not able to provide financial services to businesses engaged in the possession, manufacture, or sale of marijuana.

Oregon and out-of-state residents may invest in marijuana businesses. For more information review OLCC rules for “financial interest” and applicant qualifications at www.marijuana.oregon.gov.

Step 4 - Grow Your Business:


**Secretary of State Business Number**

All businesses in the State of Oregon are required to register with the Secretary of State to obtain a business number. This number will be requested on the OLCC recreational marijuana application.

For more information on how to obtain a Secretary of State Business number visit the Secretary of State website at [http://sos.oregon.gov/Pages/index.aspx](http://sos.oregon.gov/Pages/index.aspx).

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**Employment Law**

Oregon’s Bureau of Labor and Industries (BOLI) works to protect employment rights. All businesses in the State of Oregon must comply with BOLI’s regulations. Do your research early and familiarize yourself with BOLI laws to safeguard yourself and your employees.

**Employment Law handbooks:** Bureau of Labor and Industries’ (BOLI) affordable handbooks for employers can be an invaluable resource on topics such as Wage and Hour Laws, Civil Right Protections, Leave Laws, Legal Hiring Practices, and Discipline and Discharge.

**Employment Law Hotline:** Compliance experts can field questions about a wage and civil rights issues at no cost at 971-673-0824. All calls are confidential.

**Employment and compliance seminars:** How should businesses deal with difficult employees? What do start-ups need to know about wage and hour laws? What’s the latest on paid sick time and other leave laws? How should HR professionals identify and address harassment and other civil rights issues? BOLI offers more than 100 low-cost seminars each year focused on what your business needs to know. Visit: [http://www.oregon.gov/boli/ta/pages/t_sem_taseminar.aspx](http://www.oregon.gov/boli/ta/pages/t_sem_taseminar.aspx) for more information.


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Stay up to speed on marijuana consumption laws by visiting [http://whatslegaloregon.com](http://whatslegaloregon.com) and make sure your employees do the same.
Land Use Planning & Zoning Compliance

Depending on license type, different zoning restrictions may apply, however no recreational marijuana licensed facility...

- May be on federal property.
- May be at the same physical location or address as a liquor licensee licensed under ORS Chapter 471 or as a retail liquor agent appointed by the Commission.
- May be at the same physical location or address as a medical marijuana processing site registered with the OHA.
- May be at the same physical location or address as a medical marijuana dispensary registered with the OHA.
- With the exception of the producer license, may be in an area that is zoned exclusively for residential use.

If you are a producer:

- You may not be located at the same physical location or address as a medical marijuana grow site registered with the OHA, unless the grow site is also licensed by the OLCC.
- May not be located on public land.

If you are a retailer:

- The proposed licensed premises of a retail applicant may not be located within 1,000 feet of:
  - A public elementary or secondary school for which attendance is compulsory under ORS 339.020; or
  - A private or parochial elementary or secondary school, teaching children as described in ORS 339.030.

Visit the Oregon Legislature website to review complete statutes (ORS) at https://www.oregonlegislature.gov/.

Cities and counties have the ability to adopt ordinances imposing reasonable regulations on the operation of businesses located within their jurisdiction. Be sure to contact your local government to ensure you are in compliance with their local laws.
Consistency with local land use planning and zoning is probably the first consideration that potential applicants should investigate.

Prior to acting on an application the OLCC:

- Must request a land use compatibility statement (LUCS) from the city or county that authorizes land use in the city or county in which the applicant’s proposed premises is located; or
- Request verification that a land use compatibility statement (LUCS) submitted by an applicant is valid and accurate.

*OLCC will have a land use compatibility form available at [www.marijuana.oregon.gov](http://www.marijuana.oregon.gov). Work with your local government directly to ensure all information is correct prior to submission.*

The OLCC may only issue licenses for those land uses found to be compatible with local zoning.

The best way to ensure compatibility with local comprehensive planning and zoning is to contact your local planning department before you apply for a license, or if you are considering the purchase of land, before you make that purchase.

What about Exclusive Farm Use (EFU) Zones? Section 34 of House Bill 3400 states that marijuana is a crop for the purposes of farm use, defined in ORS 215.203, and is permitted in Exclusive Farm Use (EFU) zones.

Farm use includes both the preparation of the farm product, such as drying, packaging or labeling, and wholesaling of the unprocessed farm product.

However, a variety of other uses that may be proposed in conjunction with farm use require local land use approvals, and some of these uses are specifically prohibited by HB 3400 if in conjunction with a marijuana crop.
The following table identifies all of the farm-related uses that are allowed under state law in EFU zones when in conjunction with a marijuana crop:

<table>
<thead>
<tr>
<th>Use/Zones</th>
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<th>Other Zones</th>
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<td>Production</td>
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<tr>
<td>Processing</td>
<td>On-farm Processing</td>
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<td></td>
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<td>Wholesaling</td>
<td>Farm Use</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Retailing</td>
<td>NA</td>
<td>NA</td>
<td></td>
</tr>
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Counties have the discretion whether or not to allow marijuana-related uses in zones other than EFU, however, these standards must be adopted into local zoning codes.

**Marijuana-related uses that are specifically prohibited in EFU zones by HB 3400 include:**

- Farm stands
- Commercial activities in conjunction with a marijuana crop
- New dwellings
  - New dwellings not allowed if used in conjunction with a marijuana crop include primary farm dwellings, accessory farm dwellings, and relative farm help dwellings.

Agricultural buildings (ORS 215.213(1)(e) or 215.283(1)(e)) and on-farm, smaller-scale processing (ORS 215.213(1)(u), or 215.283(1)(r)) in EFU zones require local land use approvals.

Virtually all authorized retail sales opportunities will be in non-resource zones. Marijuana production in non-resource zones, especially in cities, may be required by local governments to be within buildings in industrial zones.

**The most direct path for any license type is to first gain local land use approval for the proposed land use:**

- If the local planning office indicates on the LUCS form that the proposed use has been approved or is allowed in the applicable zone, then the application may move forward.
- If the local planning office indicates the proposed use has been denied or is not allowed in the applicable zone, then the license will not be issued.

If the local planning office indicates that additional documentation is required before use is permitted, the license will be placed on hold.
Local Codes: Building codes & working with contractors

Cities and counties may require registration or licensing for individuals and firms conducting business within their jurisdiction.

It is recommended to begin a relationship with your local government prior to applying for a license. Consult your local county and city officials to learn about the requirements in your area.

Building Codes

Obtain all required building permits: Whether for new construction or remodeling of existing buildings, local governments administer Oregon building codes and issue permits. Building code requirements are determined by the structure’s “primary use” which may include production/growing, processing, storage, or sale of marijuana. Check with your local building department to determine any required permits for a marijuana operation.

Here are a few examples (not all inclusive) of when permits may be required:

- Installing new equipment
- Moving or adding walls
- Adding counter or display cases
- Removing building improvements
- Remodeling various spaces
- Modifying electrical, plumbing, mechanical, fire alarms, fire sprinklers, heating, ventilation, air conditioning, and other systems
- Installing new signage or parking facilities
**Working with Contractors**

**Work with licensed contractors:** If you hire a contractor to perform construction work, ensure that the individual or business holds an active license to work in Oregon.

The Building Codes Division issues licenses to four types of trade contractors: electrical, elevator, plumbing, and boiler.

Every trade contractor, must also possess an active building contractor license issued by the Construction Contractors Board (CCB).

Check the status of both licenses by visiting the CCB website at [www.ccb.oregon.gov](http://www.ccb.oregon.gov) or the BCD website at [www.bcd.oregon.gov](http://www.bcd.oregon.gov).

**Obtain all required inspections:** During construction, work with your contractor and local building official to identify and schedule any required inspections.

Depending on the project, multiple inspections may be necessary. Obtaining all required inspections before you occupy the structure will assure you that the work is meeting the safety requirements established in the building code.

When the work is up to code, the inspector will approve it and the local building department will issue a Certificate of Occupancy.

**Maintain relationships with local officials:** The local fire marshal or chief is the authority on meeting building and fire code requirements once you occupy the building.

Establish a positive working relationship with both local building officials and the fire department by ensuring they are aware of the marijuana business or operation, and apprise them of any alterations to the building after the business begins operations.

_The above section was provided by the Oregon Building Codes Division, a division of the Department of Consumer and Business Services._
SECTION 3

Safety First

Workplace Safety & Health

The section below was provided by Oregon OSHA, a division of the Department of Consumer and Business Services.

The Oregon Safe Employment Act requires employers to provide their workers with a safe and healthful workplace. Requirements include: training employees and taking steps to prevent any injury or illness to employees during their day-to-day activities (e.g., using ventilation to minimize flammable atmospheres and providing personal protective equipment for use during pesticide handling).

Most employers must follow a basic set of rules. Other regulations may apply based on specific business hazards.

Businesses that grow marijuana are mainly subject to Division 4, which applies to most agricultural employers.

Some potential hazards to look for during growing:

- Pesticide exposure
- Chemical and fertilizer use
- Heat exposure
- Air enrichment contaminants such as carbon dioxide and others like carbon monoxide, and nitrogen oxides if using burners/combustion
- Electrical hazards from improper wiring
- Sprains and strains (esp. hand intensive work during trimming)
- Mold
- Slips, trips, and falls (from presence of water or poor housekeeping)
- Exposure to machine hazards (cuts, nips, pinches, or crushes depending on equipment)
- Material handling equipment (e.g. forklifts)

Processors that perform extractions are responsible for providing safety data sheets (formerly known as material safety data sheets) for the chemical extract that they produce (Oregon OSHA Rules Division 2, Subdivision Z).
Some potential hazards to look for during processing:

**Extraction**

- Use of flammable compressed gases and solvents:
  - Fire
  - Compressed gas cylinder and extraction equipment safety
- Air contaminant hazards (e.g. carbon dioxide if dry ice used to extract)
- Chemical and extract products handling
- Machine hazards associated with extraction and waste processing equipment
- Noise (e.g. compressors for carbon dioxide extraction equipment)

**Kitchen**

- Fire
- Burns and scalds (from work with ovens/stoves)
- Slips, trips, and falls (from presence of water or poor housekeeping)
- Heat exposure
- Cuts from knives
- Machine hazards (e.g. cuts and amputations) from food processing equipment
- Chemical use (e.g. sanitizers like bleach)
- Sprains and strains (from material handling)

**Packaging and Labeling Hazards**

- Sprains and strains (from material handling, repetitive work)
- Machine hazards
- Material handling equipment (e.g. pallet jacks)

**Some potential hazards to look for at retail stores:**

- Sprains and strains (from material handling)
- Slips, trips, and falls (from poor housekeeping)
- Workplace violence/crime

Oregon OSHA has some overlap with areas covered by Oregon Department of Agriculture and the local Fire Marshal. The role that Oregon OSHA plays in regard to pesticides is enforcement of protecting worker health and safety, with a particular focus on the pesticide worker protection standard (Oregon OSHA Rules Division 4, Subdivision W). Oregon OSHA also addresses fire safety, but will defer to the decisions of the local Fire Marshal if a question arises where both agencies have codes that address the same hazard. Refer to Section 4 for more information regarding pesticides.
Oregon OSHA Contacts

Technical Experts:
Phone: 503-378-3272 (V/TTY) or 800-922-2689
tech.web@oregon.gov

Worksite Consultations and Evaluations:
Phone: 503-378-3272 (V/TTY) or 800-922-2689
consult.web@oregon.gov

Find More Information: www.orosha.org

Workers’ Compensation Insurance

Section provided by the Office of the Small Business Ombudsman for Workers’ Compensation, a program of the Department of Consumer and Business Services.

Workers’ compensation insurance provides benefits to workers who are injured on the job. Injured workers receive medical treatment and disability benefits if they are off the job due to their injury. The insurance also provides employers important legal protections.

If you employ workers, you must buy a workers’ compensation insurance policy or be authorized to self-insure by the Department of Consumer and Business Services (DCBS).

If you are a business that has employees and you do not have workers’ compensation insurance, you may be subject to civil penalties. Worse yet, if an employee gets hurt on the job, your business will be responsible for all claims costs plus administration fees. The costs add up and can severely affect your business.

Because recreational marijuana is a new industry in Oregon, there may not be many companies offering workers’ compensation coverage in the commercial market. However, if you are denied coverage one time, you can apply to the Oregon Workers’ Compensation Insurance Plan or commonly known as the assigned risk plan.

You can apply directly to the assigned risk plan by calling the National Council on Compensation Insurance at 800-622-4123 (toll-free) or you can work with your insurance agent. For more information, visit the Small Business Ombudsman for Workers’ Compensation website: http://www.oregon.gov/DCBS/SBO/Pages/get-coverage.aspx

Small Business Ombudsman for Workers’ Compensation Contact Info

Email: wc.advocate@oregon.gov or Call: 503-378-4209

Websites:
http://www.oregon.gov/DCBS/SBO/Pages/sbo.aspx
http://www.cbs.state.or.us/external/wcd/communications/publications/2852.pdf
SECTION 4
Operating Your Business

Oregon’s Recreational Marijuana Tax

The retail tax on recreational marijuana sold in OLCC licensed retailers will be 17%.

Registration

OLCC licensed businesses selling recreational marijuana need to submit an Oregon Marijuana Tax Registration form. This includes Medical Marijuana dispensaries that become licensed retailers through the OLCC.

*If you have more than one place of business selling recreational marijuana in Oregon, complete a separate Oregon Marijuana Tax Registration form for each location.*

Registration forms are available at [www.oregon.gov/dor/forms](http://www.oregon.gov/dor/forms).

Employees

- If you have employees, check the “Yes” box.
  - Corporate officers are considered employees, including those in subchapter “S” corporations.
- Individuals or firms with employees need to file a Combined Employer’s Registration form if you have not already done so.

*Note:* The definition of “employee” differs among Oregon state agencies. If you have questions, refer to the Secretary of State’s Oregon Business Guide or call the appropriate agency.

Additional owner/officer information

List information on additional owners, officers, partners, etc., on a separate sheet and attach it to the registration form.
Filing a return

Marijuana tax returns are due quarterly. A separate return is required for each location selling recreational marijuana products. Your 2016 quarterly returns will be due October 31, 2016 and January 31, 2017.

You must file a return even if there were not any taxable sales in the reporting period.

Business identification number (BIN)

Your BIN is a unique identification number issued by the Department of Revenue. This is not your Social Security number or federal employer identification number (FEIN). Your return will be rejected if you don’t enter the correct BIN.

You must have a separate BIN and file separate returns for each location where recreational products are sold.

Submit your return

You cannot submit your return electronically.
Mail your completed return to:

Oregon Department of Revenue
PO Box 14630
Salem OR 97309-5050

Late filing and payment

Penalty and interest are imposed if you mail your return or pay the tax after the due date. The penalty is 5 percent of the unpaid tax. If you file your return more than 30 days after the due date, DOR will impose an additional penalty of 20 percent of the tax due. Interest is imposed on any unpaid tax from the due date until the date payment in full is received. The current interest rate is 4 percent annually.
**Payments**

You must collect the marijuana tax at the point of sale for recreational marijuana and remit it to the Department of Revenue. Taxes are due to the Department of Revenue by the last day of the month following the month in which it was collected.

**For 2016, the payment due dates are:**
- October.............. November 30, 2016
- November............. January 3, 2017
- December............. January 31, 2017

If the due date falls on a weekend or holiday, payment is due no later than the next business day.

Make checks payable to **Oregon Department of Revenue**. Please include a completed voucher with your payment. Vouchers are available on the department’s website at [www.oregon.gov/dor/forms](http://www.oregon.gov/dor/forms).

**Mail the voucher and payment to:**
Oregon Marijuana Tax
Oregon Department of Revenue
PO Box 14630
Salem OR 97309-0505

If you’re paying by cash, you need to call (503) 945-8050 for an appointment at least 48 hours in advance. Bring a completed voucher with your payment to your appointment.

**For more information on the marijuana tax program, visit** [www.oregon.gov/dor/marijuana](http://www.oregon.gov/dor/marijuana).

**Other taxes**

As a business, you can file a corporate income or excise tax return. For more information on these returns, including guidance on which one to file, visit [www.oregon.gov/dor/business](http://www.oregon.gov/dor/business).

Business income may also change how you file your personal income tax return. Find out how it affects you, along with information about subtractions and deductions available in Oregon for recreational marijuana retailers at [www.oregon.gov/dor/personal](http://www.oregon.gov/dor/personal).
Weights & Measures

Scale Requirements

Products offered for sale by weight in the State of Oregon must be weighed on an Oregon Department of Agriculture (ODA) licensed commercial scale. You will need a commercial scale if you:

- Use the scale to sell directly to a buyer.
- Use the scale to determine the net weight of a packaged product.
- Use the scale to buy from a seller.
- Use the scale to record data for entry into OLCC’s Cannabis Tracking System (CTS).

Scales used solely for process or quality control may not need to be licensed, for example:

- A scale used solely to ensure that a consistent quantities of ingredients are used to produce edible products would be considered to be a process control tool and would not need to be licensed; **However**
- A scale used to determine the net weight of a packaged product offered for sale is, however, considered a commercial scale and would need to be licensed by ODA

Scale Suitability

A commercial scale must be suited for its intended application before it can be licensed by ODA. There are many factors to be considered when assessing suitability, however the fundamental requirement is that the scale have an adequate resolution so that round off errors are kept to a reasonably low level when weighing products in commerce.

To be suitable, a small scale should be able to display at least 100 divisions when a “typical” net load is placed on it. This requirement limits the errors associated with weighing to about 1 part in 100 or 1%. The net load excludes any containers, bowls, jars, etc. used to contain the cannabis while weighing it.

- A scale with 0.01 g (0.00[1] g) resolution is needed to routinely weigh a few grams of cannabis.
- A scale with 0.1 g (0.0[1] g) resolution would be suitable to routinely weight 10 grams or about ½ ounce.
- A scale with 0.01 lb resolution would be suitable to routinely weight a pound or more.
**Bracketed Divisions**

Higher accuracy scales often incorporate a bracketed division in the scale’s display. This bracketed division is in fact ignored when making suitability decisions as accuracy requirements are not defined for it. This is why this digit is displayed as distinct from all of the other digits on the display.

A scale reading 0.0[1] g actually has an accuracy tolerance of only 0.1 g for small loads in spite of the displayed resolution and so cannot be expected to perform any better. Reading the bracketed division is similar to estimating length measurements between individual divisions on a ruler. It is just an estimate as to where the displayed weight falls between two adjacent divisions and may actually be in error by 5 or more divisions, even though the scale is operating correctly.

** Licensing a Scale**

ODA requires that all commercial scales have a valid National Type Evaluation Program (NTEP) Certificate of Conformance (CC), in addition to the suitability requirements, as condition of licensing. NTEP scales are required to have a data plate indicating its certificate of conformance number. The number has the format 00-000. If the data plate is missing then the scale cannot be licensed.

Licensing a suitable NTEP certified commercial scale requires three steps:

1. Complete and return the ODA scale license application, and
2. Complete and return the ODA placed in service report form, and
3. Payment of the annual license fee.

Both forms are available on the ODA website. It will take approximately two weeks beginning with receipt of payment by ODA before your license will arrive. Your scale is licensed when the two forms are returned to ODA and payment of the annual license fee is processed by ODA.

Retain copies of the applications and your receipt as evidence of licensing until the physical license arrives. When you receive the physical license it is to be posted in plain view.
SECTION 4

Annual Inspections

Your Weights and Measures inspector will be notified so that an initial evaluation of the scale can be scheduled once your scale license application is processed.

You can help ensure that this evaluation will go smoothly by doing the following:

- Have the scale properly calibrated.
  - A set of calibrated mass standards will be required to complete a calibration of the scale. You may purchase these standards or you may contract a scale service firm to complete the calibration for you.

- All commercial scales must be metrologically sealed.
  - Your scale should ship with the necessary hardware and instructions for sealing. It may not, however, include an actual physical seal if one is required (some scales are sealed electronically). The physical seal itself may be a pressure sensitive seal or a lead and wire seal designed to restrict access to the calibration function of the scale.

  If a scale service company handles the calibration for you make sure to verify that the physical seal is intact and to retain receipts for the service provided. These two items serve as evidence that your scale has been properly adjusted.

- Make sure the scale is installed on a stable surface and that it is properly leveled before use.
  - You may additionally need to include a draft shield around high sensitivity scales to help ensure that your scale adequately protected from the environment to enable accurate repeatable measurements. A scale should be able to display a stable measurement within approximately 30 seconds time and should remain stable long enough for all parties to view and agree upon the result.

- If the scale is used for direct retail sales be sure to install it so that your customers can witness the entire weighing process from the normal customer position in the store. The customer must be able to see the scale indication.

- Take care of your scale. Keep it clean, free of debris, and level.

Your inspector will attempt to complete an initial inspection of your scale within approximately 30 days of receiving your license information. The inspector will verify that the scale has an NTEP CC number, that it is suitable for the application, that it is correctly placed, and that it is accurate to within the required tolerances. After the initial inspection Weights and Measures will conduct follow up inspections annually.

For more information visit the ODA Weights and Measures Program website:
http://www.oregon.gov/ODA/programs/ISCP/WeightsMeasures/Pages/LicenseScaleMeter.aspx
**Pesticides Use**

The Oregon Department of Agriculture regulates the sale, use, and distribution of pesticide products in Oregon. ODA relies on the federal framework the Federal Insecticide, Fungicide, and Rodenticide Act (FIFRA), as well as state statutes, and enforces the product label as the law.

Currently, there are no registered pesticide products in Oregon that are specifically labeled for use on marijuana. However, ODA has established criteria and a list of pesticide products to help guide marijuana growers and pesticide applicators throughout the state. The guide list contains 257 pesticide products and is available on ODA’s cannabis and pesticides webpage. The intent of developing criteria is to assist growers in distinguishing those pesticide products with labels that do not legally prohibit use on cannabis from those that clearly do not allow use.

Use of a pesticide on cannabis is allowed if it is intended for unspecified food products, is exempt from a tolerance, and is considered low risk.

Those involved in using pesticides for cannabis production should consult the guide list, follow the product label, and use that product according to its directions. All other products used would be considered illegal and, if laboratory testing found the presence of these pesticide residues, it could be considered a violation of the Oregon Pesticide Law.

The guide list will be updated on the ODA webpage as needed. Growers and pesticide applicators are encouraged to check the guide list frequently.

For more information, contact Sunny Jones at (503) 986-4565

Pesticides Information:

ODA Cannabis website: http://www.oregon.gov/ODA/agriculture/Pages/Cannabis.aspx

**Plant Health & Insect Pest Prevention/Management**

Like all other agricultural crops, cannabis is vulnerable to pests and disease. The Oregon Department of Agriculture can help cultivators identify plant pests and diseases. The identification service may require a fee.

Plant Health website: http://www.oregon.gov/ODA/programs/PlantHealth/Pages/default.aspx

Insect Pest Prevention and Management website:
**Marijuana Handlers Permits**

All employees working in licensed retail locations involved in the possession, securing, selling, record keeping, and/or verification of consumer identification are required to possess a valid marijuana handlers permit issued by the Oregon Liquor Control Commission.

Visit [www.marijuana.oregon.gov](http://www.marijuana.oregon.gov) to take the Marijuana Handlers Course and apply for your permit.

**Working with Edibles?** Oregon Health Authority (OHA) requires employees responsible in handling food, including edible marijuana items, to possess a valid Food Handler’s Card from an approved provider. For more information visit: [http://public.health.oregon.gov/HealthyEnvironments/FoodSafety/Pages/cert.aspx](http://public.health.oregon.gov/HealthyEnvironments/FoodSafety/Pages/cert.aspx).

**Food Safety Licenses**

The Oregon Department of Agriculture is responsible for regulating the production, processing, and distribution of food products in the state of Oregon.

If you are considering selling or manufacturing cannabinoid edibles, including the manufacturing of concentrates/extracts intended for use in edibles, we recommend you visit the ODA Food Safety Program website at [http://www.oregon.gov/ODA/programs/FoodSafety/Pages/Default.aspx](http://www.oregon.gov/ODA/programs/FoodSafety/Pages/Default.aspx).

A processing license is required from OLCC before ODA can provide onsite consultation assistance, review site plans, or issue a food safety license.

*ODA will not be able to issue a Home (Domestic) Kitchen Processing and Baking License for the manufacturing of cannabinoid edibles.*

**Did you know?** With the exception of packaging and labeling requirements that were established by House Bill 3400*, cannabinoid edibles must be manufactured according to the same standards as traditional foods.

*Read the full text of House Bill 3400 here: [https://olis.leg.state.or.us/liz/2015R1/Downloads/MeasureDocument/HB3400/Enrolled](https://olis.leg.state.or.us/liz/2015R1/Downloads/MeasureDocument/HB3400/Enrolled).
**Air Emission Management**

No DEQ permit is required to grow or process marijuana however, marijuana businesses must abide by existing air quality regulations. The Oregon Department of Environmental Quality’s role is to ensure marijuana businesses comply with existing Oregon environmental quality regulations.

**Permit Requirements**

If a marijuana grow or processing site uses boilers or heating units the business may require:

- A Notice of Intent to Construct
- Registration of the unit
- An Air Contaminant Discharge Permit


**Odor Controls**

Commercial/industrial facilities with a DEQ permit, such as an Air Contaminant Discharge Permit, are subject to DEQ’s Nuisance Odor Strategy.


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**Have you heard of Oregon’s Indoor Clean Air Act (ICAA)?** This protects nearly every Oregonian from the health risks of secondhand smoke. The ICAA, also known as the Smokefree Workplace Law, prohibits smoking in the workplace and within 10 feet of all entrances, exits, and accessibility ramps that lead to and from an entrance or exit, windows, and air-intake vents. For more information email the Oregon Health Authority’s Public Health Division at More.FreshAir@state.or.us.
Are you a marijuana processor?

- **Volatile Organic Compounds (VOCs):** Marijuana processing may emit volatile organic compounds. Use of solvents for extraction is one example. While it’s unlikely the volume of VOCs emitted from marijuana processing would exceed the criteria for an air permit (10 tons per year of VOC emissions), businesses should be aware of the requirements, which the DEQ regulates.

- **Burning:** Waste from processing is considered commercial waste, which may be prohibited from burning depending on location. Additionally, some materials are prohibited from outdoor burning including: plastic, solvents and wet garbage. Other materials may be burned under regulations administered by ODA, DEQ, cities, and counties.

More information is available at [http://www.deq.state.or.us/aq/burning/index.HTM](http://www.deq.state.or.us/aq/burning/index.HTM).

**Waste Management**

**Solid Waste Management**

Marijuana-related solid waste must be composted, processed, or disposed of at solid waste facilities permitted by DEQ to receive that type of solid waste.

Oregon Revised Statute 459 addresses management of solid waste in Oregon. DEQ’s materials management rules address recycling of recovered materials, composting of organic wastes, and disposal of solid waste.

- **Composting onsite:** Marijuana growers that want to establish a facility to compost waste vegetative material must apply to DEQ for a permit if the operation will compost onsite more than 100 tons per year of type 1 or 2 feedstocks (vegetative material or manures) or 20 tons per year of waste that includes meat, eggs, dairy, or animal mortality, unless they meet certain exemptions from permitting requirements.

Agricultural crop residues, such as vegetative marijuana wastes, are considered a “type 1” composting feedstock and may be composted alone or with other organic materials. DEQ encourages potential composters to contact DEQ to discuss the proposal to determine if an application is necessary.

DEQ composting contacts and information about composting requirements is available at: [www.deq.state.or.us/lq/sw/compost](http://www.deq.state.or.us/lq/sw/compost).
• **Composting off-site:** Vegetative marijuana waste may also be sent off site to a DEQ-permitted composting facility where it is processed into finished compost. DEQ staff can help growers find a composting facility near their operations.

• **Solid waste storage and collection:** Counties and cities regulate solid waste storage and collection at the local level. Solid waste generators – including growers, waste haulers, and disposal facility operators – are responsible for complying with solid waste storage and collection regulations. Businesses should take reasonable measures and implement best management practices to prevent trespassing and scavenging. For more information about waste storage and collection in your area of business, contact your local city or county.

**Hazardous Waste Management**

Marijuana production could result in the generation of hazardous waste.

**For example:** Use of solvents for processing might result in ignitable or toxic wastes. Management of pesticides may result in pesticide hazardous wastes. Disposal of hazardous waste above specified quantities requires a U.S. EPA generator ID number obtained through DEQ.

More information about how to determine if your waste is hazardous is available at: [http://www.deq.state.or.us/lq/hw/index.htm](http://www.deq.state.or.us/lq/hw/index.htm).

**Businesses should be aware of the following potential hazardous wastes:**

- Pressurized gas
- Solvents
- Used oil
- Used mercury containing lamps
- Waste pesticides – 3 percent or greater of any substance or mixture listed in 40 Code of Federal Regulations 261.33(e) or 10 percent or greater of any substance or mixture listed in §261.33(f)
- Reportable quantities of a pesticide spill - pesticide residues greater than 200 lbs or 25 gallons
Wastewater Discharge Management

Federal and state regulations governing water quality may require marijuana growers or processors to apply for a DEQ Wastewater Discharge Permit.

Discharge of wastewater to a surface water body is prohibited without a permit.

- **Agricultural wastewater discharges:**
  - DEQ coordinates with ODA to manage nonpoint source agricultural runoff through implementation of agricultural water quality management area plans.

    More information is available at:  
    [http://www.oregon.gov/oda/programs/NaturalResources/Pages/AgWaterQuality.aspx](http://www.oregon.gov/oda/programs/NaturalResources/Pages/AgWaterQuality.aspx)
  
  - Land application of wastewater: Wastewater may be applied to the land under certain DEQ-approved conditions.

    Visit [http://www.deq.state.or.us/wq/wqpermit/permits.htm](http://www.deq.state.or.us/wq/wqpermit/permits.htm) for more information.
  
  - Pesticide use near water: DEQ requires a 2300-A pesticide general permit for any pesticide application in, over, or within three feet of water. Discharge of a pesticide must not cause or contribute to a water quality standards violation.

    More information can be found at [http://www.deq.state.or.us/wq/wqpermit/pesticides.htm](http://www.deq.state.or.us/wq/wqpermit/pesticides.htm)
  
  - Pesticide Stewardship Partnership: DEQ is a member of the Water Quality Pesticide Management Team, which coordinates with a number of agencies including OHA, ODA, and ODF to implement the Pesticide Management Plan for Water Quality Protection. The plan includes voluntary Pesticide Stewardship Partnerships to improve water quality associated with pesticide use in Oregon.
- **Municipal wastewater discharges:**
  - Stormwater management: Discharge of any material other than uncontaminated stormwater to a stormwater conveyance system (street, gutter, ditch, inlet storm drain) is prohibited.
  - Pretreatment for sanitary sewer: Growers and processors may be able to discharge wastewater to a local sanitary sewer. Pretreatment before discharge may be required. Contact your local city or county for information about connecting or discharging to a sanitary sewer system.

  **Discharge of any material other than uncontaminated stormwater (rain or snow melt) to a stormwater conveyance system (street, gutter, ditch, inlet storm drain) is prohibited.**

- **Onsite septic systems:**
  - DEQ or the local county may regulate an onsite septic system. Discharge of industrial wastewater into an onsite septic system is prohibited since these systems are only designed to treat domestic wastewater. In addition, planting and growing marijuana on top of a septic drainfield or irrigating and harvesting over a drainfield may affect a residential septic system’s performance.

**Agricultural Water Quality**

In the production of any agricultural crop, including cannabis, growers are required to keep their activities from polluting the waters of the state.

The Oregon Department of Agriculture is responsible for developing plans to prevent and control water pollution from agricultural activities and soil erosion on rural lands. ODA is also responsible for ensuring that cultivators, farmers, and ranchers meet the state’s water quality standards.

ODA’s Agricultural Water Quality Program can direct cultivators to technical and financial resources to implement projects that will benefit water quality.

Visit the Agricultural Water Quality Program website for more information: [http://www.oregon.gov/ODA/programs/NaturalResources/Pages/AgWaterQuality.aspx](http://www.oregon.gov/ODA/programs/NaturalResources/Pages/AgWaterQuality.aspx)

**Water Rights**

*Under the law, all water in Oregon belongs to the public.*

Water users, with some exceptions, must obtain a permit or license from the Oregon Water Resources Department (WRD) to use water from any source including groundwater (wells) or surface water (streams and lakes). Generally, water flowing through or past private property does not automatically give the property owner the right to use the water without authorization from WRD.
New water permits are not available in parts of Oregon for a number of reasons including hydrologic conditions, so investigate legal water resource options with your local watermaster before starting a project.


Violations of Oregon Water laws can result in civil penalties or prosecution for a Class B misdemeanor.

Most water rights in Oregon are obtained through a three-step process:

1. Apply to the Oregon Water Resources Department for a permit to use water.
2. Once the permit is granted, construct a water system and begin using water. Hire a certified water rights examiner to complete a survey of water use. Submit a map to WRD along with a report detailing how and where the water is being used.
3. If the water has been used according to the provisions of the permit, WRD will issue a water rights certificate.

Once you have a water right, you must comply with the certificate conditions. All water rights are subject to forfeiture if not used for a period of five years. In times of water shortages or drought conditions, a senior water user (older certificate) can make a “call” for water and users with a junior water right may be regulated off in order to provide water to the senior user.

Certain water uses are authorized under Oregon law as “exempt” from water use permitting. These exemptions include:

- Collection of rainwater from an artificial impervious surface (building roof)
- Springs, that under natural conditions, do not form a natural channel, or flow off the property where it originates

Oregon water law also has an exemption for groundwater for non-irrigation related to commercial or industrial purposes. However, this exemption does not include water for plant growth or cultivation. Any use of groundwater to grow marijuana plants for commercial use does not qualify for an exemption. You must obtain either a water use permit or acquire water from a provider such as a city or water district.
Withholding and Transit Taxes

Withholding Taxes

Most businesses in Oregon who have employees must report the wages and withholding to the Department of Revenue. The income tax withheld must be sent to the department at the same time the federal withholding is sent to the IRS.

Withholding laws and rules affect recreational marijuana retailers in the same way as any other employer.

You may file the Oregon withholding tax returns quarterly, using Form OQ, or annually, using Form WA.

Forms are available at www.oregon.gov/dor/forms.

Transit Taxes

Transit district tax programs are administered by the Oregon Department of Revenue for the Tri-County Metropolitan Transportation District (TriMet) and the Lane County Mass Transit District (LTD). They provide revenue for mass transit. Transit payroll (excise) tax is imposed on nearly every employer who pays wages for services performed in the TriMet or LTD districts.

A self-employment tax is imposed on self-employment earnings within the TriMet and LTD districts. If you’re both an employer and self-employed you might be subject to both the transit tax on payroll and the transit self-employment tax on your self-employment earnings.

The TriMet district includes parts of three counties in the Portland area: Multnomah, Washington, and Clackamas. LTD serves the Eugene-Springfield metro area.

Transit laws and rules affect recreational marijuana retailers in the same way as any other employer.

Reporting and paying withholding and transit

To report the tax, businesses must submit quarterly payroll reports to both the Employment Department and the Department of Revenue.

For detailed instructions on submitting the above reports and making payments, please visit www.oregon.gov/payrolltax or call (503) 945-8100.

Registration

To register your business to report employees’ wages and tax please submit the Combined Employer’s Registration form, available at www.oregon.gov/dor/forms.
Unemployment Insurance

Most businesses in Oregon must pay Unemployment Insurance (UI) taxes on their employee wages. These taxes fund unemployment insurance claims filed by workers who are out of work through no fault of their own.

Recreational marijuana retailers are subject to UI laws and rules the same way as any other employer.

In order to assess the correct tax amount owed, businesses must submit quarterly payroll reports to both the Employment Department and the Department of Revenue.

For detailed instructions on submitting these reports, please visit www.oregon.gov/payrolltax or call 503-947-1544, extension 6.

Work performed in the recreational marijuana industry is not considered agricultural labor in Oregon, and the exclusion detailed in ORS 657.045 does not apply to workers that grow, process, or sell marijuana.

Employee Classification

Some workers in Oregon are independent contractors and are not subject to UI taxes. These workers do not need to be reported on quarterly payroll reports.

Did you know? Different states and different government agencies in Oregon each have their own definition for independent contractors.

In Oregon, both the Employment Department and the Department of Revenue consider a worker to be an independent contractor if the worker has direction and control over the services provided, has an independent business offering the services provided, and is licensed to perform the services (if a license is required).

More information about independent contractors can be found at www.oregon.gov/IC or by calling 503-947-1542.

The legalization of recreational marijuana did not result in any changes to existing UI laws or rules. A worker that is fired due to being under the influence of marijuana at work may be denied unemployment benefits.

Much like alcohol use, if someone reports to work under the influence of an intoxicant and the employer has a reasonable written policy prohibiting workers from being under the influence, that worker can be fired and denied UI benefits. If you have questions about a specific unemployment claim that has been filed with these circumstances please call the UI Center at 1-877-345-3484. More information about the Oregon Employment Department is available at www.oregon.gov/employ
Office of Minority, Women, & Emerging Small Business

The Office of Minority, Women, and Emerging Small Business (OMWESB) is the sole certification authority for the state of Oregon.

Being certified as a Minority Business Enterprise, Woman Business Enterprise, Emerging Small Business Enterprise, or Disadvantaged Business Enterprise opens the door to targeted government and private sector contracting opportunities.

For more information on how to obtain certification, visit the OMWESB website at http://www.oregon4biz.com/How-We-Can-Help/OMWESB/

Energy Use

Oregon Department of Energy (ODOE) helps Oregonians make informed decisions about energy use.

The agency offers technical and financial resources for energy efficiency, energy conservation, and renewable energy generation, with programs that target industrial and agricultural partners.

ODOE is working to learn more about energy use in this emerging Oregon industry. Part of this work includes partnering with the Northwest Power and Conservation Council to investigate the regional electricity needs.

Surveys are beginning to provide details on the wide variety of growing techniques being used in the cannabis industry. ODOE promotes efficient technologies for various industries and will compile what it learns about this new sector.

For more information about ODOE incentive programs: http://www.oregon.gov/energy/BUSINESS/Incentives/Pages/index.aspx

For more information about ODOE technical resources:
Marty Stipe
PE, ODOE Policy & Innovation Staff
marty.stipe@state.or.us or 503-378-4926
Energy Trust of Oregon offers Oregon cannabis producers a wide range of technical services and cash incentives to reduce energy-related operating costs at new and existing cannabis grow operations.

Cash incentives can cover up to 50 percent of your investment costs and are based on annual estimated energy savings.

- High-efficiency lighting and lighting controls, including LEDs.
- Technical studies, provided at no cost to the customer, to identify energy-efficiency opportunities for heating, cooling, ventilation and other systems, and cash incentives upon installation.
- Cash incentives or rebates for greenhouse efficiency upgrades purchased through vendors, including greenhouse re-glazing, heating system upgrades, and controls.

To be eligible to receive Energy Trust technical services and cash incentives:

- Business must be registered with the State of Oregon and listed in the active business registry.
- The project site must be located in Oregon and served by Portland General Electric, Pacific Power, NW Natural, or Cascade Natural Gas, on a qualifying rate schedule.
- Additional eligibility requirements may apply and could vary depending on your project.

Visit www.energytrust.org/ag or call 1-866-202-0576 for more information.

Incentives are subject to availability and may change.
# Guidebook Revisions Record

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Regulatory Checklist

☐ **Eligibility Reminder**
  o Reviewed the OLCC opt-out list

☐ **Safety First**
  o Reviewed the Oregon Safe Employment Act
    ▪ Trained all employees
    ▪ Taken proper measures to prevent injury or illness during day-to-day activities
  o Reviewed OSHA Division 4 rules (*growers*)
  o Reviewed OHSA Division 2 rules (*processors*)

☐ **Know Your Business License Types**
  o Reviewed all of the OLCC license types and ensured you are compliant with OLCC rules
  o Are prepared to present all required documentation with your application as indicated in OLCC rules

☐ **Beginning Your Business**
  o Developed a business plan
  o Obtained your Secretary of State business number
  o Have reviewed BOLI’s laws regarding Wage and Hour, Civil Right Protections, Leave, Legal Hiring Practices, and Discipline and Discharge
  o Obtained all required building permits
  o Worked with licensed contractors on electrical, elevator, plumbing, boiler, mechanical, fire matters, and others as needed
  o Obtained all required code inspections
  o Maintaining relationships with local officials
  o Following all odor controls under DEQ
  o Following all zoning codes and have obtained your Land Use Compatibility (LUC) statement
  o Obtained all permits in relation to emission compliance

☐ **Operating Your Business**
  o Registered for the marijuana tax program
  o File marijuana tax returns quarterly
  o Remit marijuana tax collected to the Department of Revenue monthly
  o Using scales licensed by the ODA
  o Confirmed all pesticides used are legal (*if applicable*)
  o All employees have marijuana handlers permits (*retailers*)
  o All employees have food handlers cards (*if applicable*)
  o Obtained the appropriate ODA food safety licenses (*if applicable*)
  o Ensured your waste management plan is compliant with all DEQ regulations
  o Contacted the local watermaster to discuss water rights and obtain proper permits
  o Registered for withholding and transit taxes
  o Understand Unemployment Insurance and policies

☐ **Energy Use**
  o Contacted ODOE to learn how to estimate energy use, costs, and improve energy efficiency
  o Contacted Energy Trust of Oregon for technical services
This document provided by the following inter-agency contributors and subject-matter experts

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